DICKSON

DICKSON CONCEPTS (INTERNATIONAL) LIMITED
廸生創建(國際)有限公司
(incorporated in Bermuda with limited liability)

PRESS RELEASE

FINANCIAL RESULTS AND INTERIM DIVIDEND

* For the six months ended 30th September, 2025, the Group's turnover was HK$973.4 million, an increase of 1.2 per cent. compared to HK$961.8 million in the same period last year.

* Net profit attributable to equity shareholders was HK$150.0 million, an increase of 14.0 per cent. compared to HK$131.6 million in the same period last year.

* In view of these results, the Board has resolved to declare an interim dividend of HK10 cents (2024 : HK10 cents) per ordinary share.

* To celebrate the Group's 45th Anniversary and thank shareholders for their long-term support, the Board has also resolved to declare a special dividend of HK20 cents per ordinary share.

BUSINESS REVIEW

* During the period under review, consumer sentiment in Hong Kong continued to be weak with local consumers of all income levels travelling on regular basis to Mainland Chinese cities which offer superior value for money and instant tax refunds, while shopping is no longer a priority for inbound Chinese tourists. In addition, the local retail market continues to face the competition from other Asian and European markets which offer significantly cheaper prices due to weak currencies and tax rebates. As a result, the Group recorded a decrease in sales turnover of about 1.3 per cent. in Hong Kong for the period ended 30th September, 2025.

* In Taiwan, market conditions deteriorated since the announcement of the US Liberation Day tariffs, which weakened consumer confidence and caused significant currency fluctuations. Consumers have been increasingly promotional minded as opposed to shopping full price. Consumers also diverted their spending overseas which led to further reduction in foot traffic in local malls. As a result, the Group recorded a 12.5 per cent. decrease in sales turnover in local currency terms for the period under review.

* In China, while the overall luxury market continued to be weak, sales of the Group's business grew by 28.3 per cent. in local currency terms, with the Group continuing its strategy of further growing its retail network.

* With the uncertain pace of US interest rate reduction, geopolitical conflicts, and continued uncertainties arising from the US tariff situation, the Group continued to manage its investment portfolio cautiously and achieved a profit of HK$29.0 million. None of the carrying value of any individual investment held by the Group accounted for 5 per cent. or more of the Group's total assets as at 30th September, 2025.

FUTURE PROSPECTS

* The Group expects the Hong Kong retail market to remain weak for the foreseeable future due to the continued structural shift in local consumer behavior mentioned above, which has only been accelerating with Shenzhen now allowing travellers to shop tax free and obtain their instant tax rebates even when exiting from the Luohu Checkpoint and Shenzhen Bay Port. As a result, we consider any material improvement in consumer spending in Hong Kong in the foreseeable future to be unrealistic.

* The Taiwan market is expected to remain weak due to the slower than expected global economic recovery since late 2024, ongoing geopolitical uncertainty and impact from elevated US tariffs, increasingly conservative consumer spending and shifting of local spendings to overseas in particular Japan where retail prices of luxury goods are significantly cheaper due to its weak currency and tax rebates to tourists.

* In China, although the overall consumer market remains soft, the Group continue to achieve healthy growth and remains optimistic on the longer-term outlook of China, and will seek to continue expanding its presence in the region.

* With the rapidly changing retail landscape and shifting consumer spending behaviour, it is unrealistic to expect the Group to return to its historical growth trajectory in terms of sales and profitability. To pursue growth, the Group will actively identify different new strategic investments which can extend beyond its current scope of business.

* The Group will continue to employ the most conservative approach to manage its retail network and will continue to control costs rigorously at all levels of operation.

* With net cash of HK$2,729.2 million and its strong balance sheet, the Group is in a strong position to cope with the risk of a difficult retail climate, potential economic downturn, and to undertake new investment opportunities to diversify and broaden its earnings base.

Hong Kong, 27th November, 2025